

P/X Trader

For complex new and part exchange sales where detail matters

Keeping track of sales of larger or more detailed goods can be challenging – especially if you take part exchanges. P/X Trader has been specially designed for companies dealing with outboards, boats and electronics who take part exchanges, deal with finance and need to hold complex information on the product.

P/X Trader won't just simplify the operation, it'll improve it too. Printed datasheets, refurbishment work charged to your margin and stock book recording all combine to help you do an even better job.

Unit File

- Make, Range, Model, Year, Serial and VIN Number
- 40 data fields for detailed specification
- Description for spec sheets and flyers
- Service dates to allow mailing prompts
- Fast insert: copy details from similar units to minimise work

Unit Sales Records

- Stock books for new and part exchange items
- List price and selling price
- Corrected costs
- Costs on forecourt
- Cost in workshop
- Sell by date
- Sales hot list

Stock Reporting

- Time on forecourt reporting
- Stock valuation
- Sold stock valuation

Transaction Handling

Part exchange allowances

- Outstanding finance
- Write down after sales
- Disallow sale until checked

Finance

- Invoice to finance company
- Finance commission
- Disallow sale until cleared

Documentation

- Spec sheets: user designed
- Purchase acknowledgement
- Finance invoices

Commission Calculation

- Unit sales by salesman
- Finance sales by salesman

Combine P/X Trader with Kudos Retail or Workshop modules to deliver an integrated and powerful solution for your business.

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