

Sales Order Processing

One Integrated System: from Enquiry to Shipping

Kudos ties all aspects of the sale together - from the moment an enquiry is taken to when the goods are picked, packed and shipped. Customer's details are only ever entered once, saving time and admin. For mail order companies, distributors and warehouse operations.



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Improved Sales and Customer Service

Fast look up facility means enquiries are dealt with swiftly. Integrated datasheets and PDF's deliver information instantly.

Parcel Tracking

Track parcels and see the status of the order at any time. Items on back order and dispatched goods can be reliably tracked.

Real Time Stock Availability

Instantly answer questions about products in/out of stock.

Sell More!

The system prompts related products - helping sales people proactively sell more products.

Accurate Pricing

Promotions and discounts are effortlessly handled so all prices are accurate.

No More Shipping Headaches

A full carriage matrix covers weights, service levels and overseas tax takes away a big headache at shipping.

Real Time Credit Control

Integration with Kudos Customer Accounts means all sales happen with real time control.

Managers can hold or release shipments pending approval.

Sales Order Processing at a Glance....

- Offline quotations – build, send and recall
- Add or delete items on screen
- Gross and % margins
- Enquiry source analysis
- Carriage calculation by weight, value, destination
- VAT charging by destination zone
- Hold dispatch until specified date
- Assign sales analysis code to sale
- Customer sales history
- Postcode look up